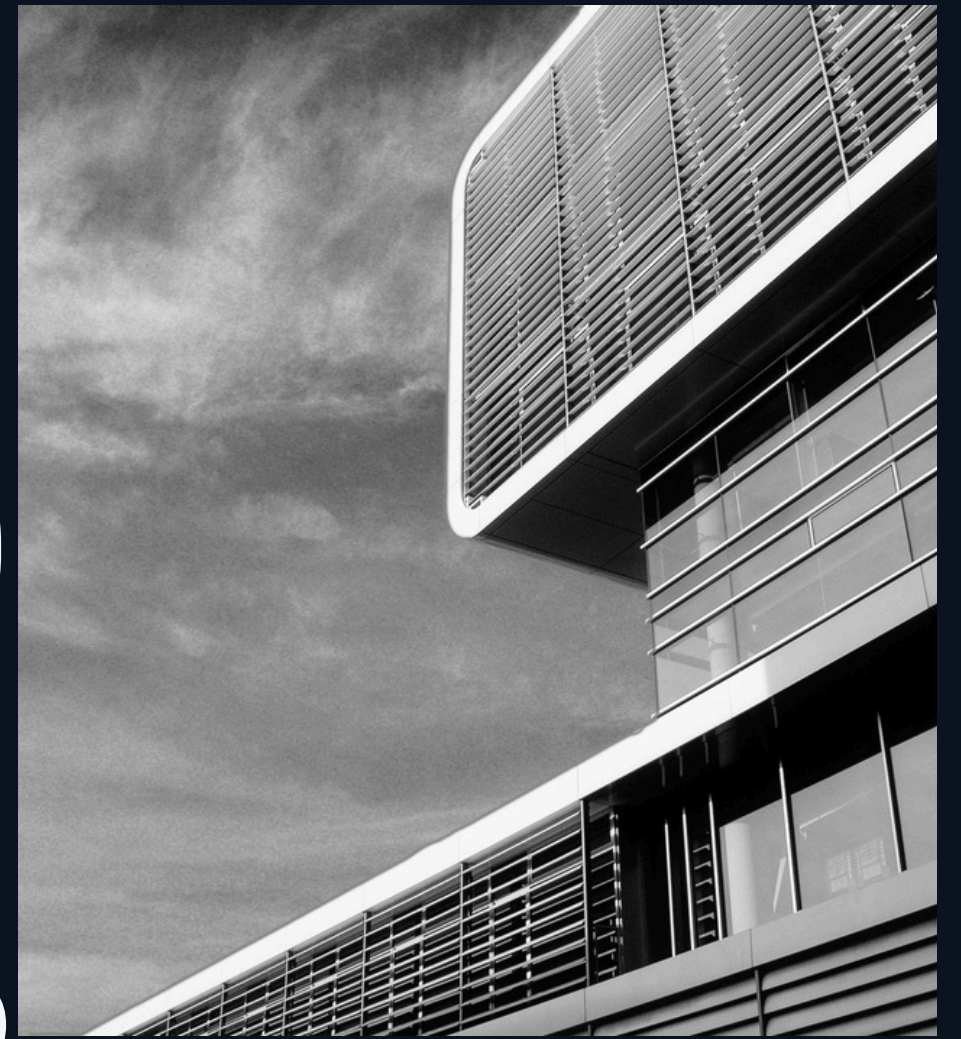




FEB 2025

CONSILO WEB



WWW.CONSILO.RO

HELPING BUSINESSES
IMPROVE EFFICIENCY,
INCREASE REVENUE,
AND SCALE OPERATIONS
WITH TECHNOLOGY-
DRIVEN SOLUTIONS.



INTRODUCTION

Consilo WEB is a Sibiu-based company specializing in remote sales outsourcing and IT services. Since 2015, we've been creating value for our partners by tailoring solutions to their unique requirements. Our expertise lies in Telesales—particularly in telecom loyalty and retention—alongside market prospecting, lead generation, database management, new client acquisition, and telemarketing. We also provide comprehensive IT solutions to enhance operational efficiency and drive business growth.

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COMPANY OVERVIEW



2015

Founded in

250+

Employees

010+

Partners & Collaborations

003

Offices in Romania

WHO WE ARE



→ A TRUSTED PROVIDER OF
REMOTE SALES
OUTSOURCING & IT
SERVICES

→ EXPERTS IN TELESales,
TECHNICAL SUPPORT,
SOFTWARE
DEVELOPMENT, AND WEB
DESIGN

→ SERVING BUSINESSES
ACROSS VARIOUS
INDUSTRIES WITH
CUSTOMIZED SOLUTIONS



TECHNOLOGY-DRIVEN APPROACH

AI & Automation for Telesales

Enhancing customer interactions
and boosting conversions through
AI-driven automation.

Data-driven insights for performance optimization

Using analytics to refine sales
strategies and improve decision-
making.

HELPING BUSINESSES SCALE WITH INNOVATIVE,
RESULTS-DRIVEN TECHNOLOGY SOLUTIONS.

REMOTE SALES OUTSOURCING SERVICES



OUR SERVICES INCLUDE

Telesales

Dedicated sales professionals to increase revenue.

Technical Support

Reliable customer service and problem-solving.

With over eight years of sales and tech experience, our flexible approach rapidly adapts to market and client demands. We've successfully scaled teams from a handful of members to more than 150 experienced consultants. Driven by passion, vision, and a commitment to results, we're dedicated to delivering high-quality, on-time services to all our partners.



IT SERVICES

Software Development

Custom-built applications for business automation.

Web Design

Modern, user-friendly websites to enhance brand presence.

WHY BUSINESSES NEED IT SUPPORT?

- BOOSTS EFFICIENCY AND PRODUCTIVITY
- ENHANCES CUSTOMER EXPERIENCE
- STRENGTHENS CYBERSECURITY AND COMPLIANCE

UNIQUE VALUE PROPOSITION

WHAT SETS US APART?

Technology-Driven Approach

AI, automation, and analytics for efficiency.

Proven Track Record

Long-standing partnerships with brands like Vodafone.

Customized Solutions

We tailor our services to each business.





IMPLEMENTATION & PROCESS

HOW WE WORK

Consultation & Strategy

01 Understanding business needs.

Customized Plan

02 Tailored solutions for sales & IT.

Implementation

03 Dedicated teams for execution.

Monitoring & Optimization

04 Performance tracking and adjustments.



BUSINESS BENEFITS

THE VALUE WE BRING

Increased Sales

Expert-driven telesales & lead generation.

Cost Savings

Reduce in-house hiring & operational expenses.

Scalability

Flexible solutions that grow with your business.

Expert Support

Highly skilled professionals dedicated to your success.



TIMELINE

2015

Established our first site in Sibiu with a team of 6. Expanded to a second location in Deva. Began offering specialized BPO services for telecom, IT, transport, retail, and debt collection.



2017–2018

Recognized as subject-matter experts in operations and BPO services across multiple industries. Steady growth in client base and workforce.



2021

Surpassed 200+ employees, expanding our industry reach and forging new partnerships.



2023–2024

Exceeding 230+ employees. Continual expansion, focusing on innovative service lines and solutions. Achieved an annual turnover of 4 million EUR.



MAIN PARTNERS & COLLABORATIONS





WORK
WITH US

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